



**Home Office:**  
Long Term Care Associates, Inc.  
11900 NE 1st St. Suite #300  
Bellevue, WA 98005-3030  
1.800.742.9444



## **RICH LEVINE**

### **LONG TERM CARE INSURANCE SPECIALIST**

Rich's career of helping clients plan for long term care spans over a dozen years, beginning in his native state of Connecticut before branching out across the US. By 2012 his experience and excellent reputation had served to win him an invitation to join the team of experts at LTCA, whose agents were honored by the American Association for Long-Term Care Insurance by ranking in the top 1% of all LTC insurance producers nationwide (2010 and 2011).

By virtue of his affiliation with LTCA, Rich has been able to capitalize on the advantages of multiple top-rated carriers and can uniquely tailor solutions to each of his client's needs. As the endorsed provider of LTC insurance information to groups as varied as the American Society for Clinical Pathology and Tulane University Alumni Association, LTCA provides its agents with an opportunity to share their knowledge with concerned Americans across the country.

Mr. Levine has served as advisor to financial planners, elder law attorneys and businesses, but remains proudest of his work with individual families, where he's been successful in helping remove the financial and emotional burden associated with a devastating long-term care event.

With his wife Judie, he has three children and five grandchildren. Rich has coached both soccer and baseball, and has been a member of the local hockey board. For the past several years, Rich has volunteered his time to the Alzheimer's Memory Walk, as well as the American Cancer Society.

#### **Contact Info**

rich.levine@ltc-associates.com

**Office** 860.651.9976  
**Cell** 860.778.4605  
**Fax** 860.651.9976

#### **Hometown**

Simsbury, CT

#### **Licenses**

CT, FL, MA, MI, NC, NJ,  
PA, RI, VT

#### **Certifications**

National Partnership  
Connecticut Partnership

### **About Long Term Care Associates**

With roots dating back to 1972, Long Term Care Associates, Inc. has now entered its 5<sup>th</sup> decade focused exclusively in the LTC insurance marketplace. Headquartered in Bellevue, WA, the company expanded its national footprint in 2003 to become one of the industry's most recognized names.

When LTCA's founders began, the company's mission was to ease the financial and emotional burden that a catastrophic care event could have on families. We're proud that the claim payments received by our policyholders are now measured in the tens of millions of dollars. Leading the country by serving over 5 million members of sponsoring organizations, our commitment and passion for this business remain as strong as ever.

**Learn more at** [www.ltc-associates.com](http://www.ltc-associates.com) or contact Rich at 860.651.9976



LONG TERM CARE ASSOCIATES

Long Term Care Associates, Inc.  
“Expect More”

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## Mission Statement

- ✓ Our clients’ interests must always come first.
- ✓ We must provide the highest level of service with integrity.
- ✓ We must communicate with our clients clearly.
- ✓ Our insurers and products must be of superior quality.
- ✓ We must give something back to the communities in which we live.
- ✓ Continuing education is necessary to maintain timeliness of knowledge, regulations and planning techniques.
- ✓ We must not simply work hard: To excel beyond our peers requires us to provide an even higher caliber of service to our clients.

## Choose LTCA, and Choose a Company...

- ✓ Celebrating **50 years** marketing long-term care solutions (est. 1972)
- ✓ Whose policyholders have received in **excess of \$26,000,000** in tax-free benefits.<sup>1</sup>
- ✓ Responsible for “**The Advisor’s Guide to Long-Term Care Insurance**” (2nd Ed.), the reference upon which financial planners depend.
- ✓ Whose “Elite Performers” have **ranked in the top 1%** of all LTC insurance specialists nationwide.<sup>2</sup>
- ✓ Whose expertise has been sought by **state insurance departments** coast to coast.<sup>3</sup>
- ✓ Endorsed by **over 40** Alumni Associations, Fraternal Organizations, and Credit Unions as the **exclusive** LTC insurance conduit to their members.
- ✓ Regarded as one of the industry’s most authoritative, **trusted voices** on the topic of LTC insurance—quoted in or contributing content to nearly **75 publications**.
- ✓ Dedicated to restoring America’s social safety net through our corporate sponsorship of the **Center for Long-Term Care Reform**.
- ✓ Whose featured insurers can trace their history to the **1880s**.

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<sup>1</sup> Data current through 2022

<sup>2</sup> American Association for LTC Insurance

<sup>3</sup> Drafting agent training requirements (WA), revising Partnership Plan design (NY)