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Long Term Care Associates, Inc.
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GEORGIA MCCLURE

LONG TERM CARE INSURANCE SPECIALIST

Georgia McClure has been a Long Term Care Insurance Specialist for more than 20-years. Learning her craft in what was one of the country's leading training grounds, Georgia rose quickly through the ranks: Master Agent, District Sales Manager, Regional Specialist and Trainer. Decorated from the start, Georgia was named one of the Top 100 agents by her company. Today, she is widely-regarded for her practical and logical approach to the challenging issues raised by LTC financing.

Like many producers who entered this field, Georgia developed a passion from her own family's experience with a care event. Knowing what it's like to lack a plan and uncertain where the money will come from, she developed an emotional commitment to helping others—a desire to help families avoid the emotional crisis and financial heartbreak that can ensue from extended care.

A graduate of the University of California at Irvine, Georgia's interests are as wide-ranging as skeet shooting, ice skating, and English Bulldogs. As a long-time advocate for the handicapped, she's served on the boards of both Special Olympics and Children's Hospital, as well as Hospice and Alzheimer's Associations.

Married for over 30-years to Robert "Mac" McClure, the couple have 5 children together—3 of whom have chosen to follow in their proud mother's footsteps by becoming successful LTC Insurance Specialists themselves.

Contact Info

gmclure@ltc-associates.com

Office 813.294.9899

Fax 888.600.9223

Hometown

St. Simons Island, GA

Licenses

FL, GA, ME, MI, MN, NC, OH,
SC, TX

Certifications

National Partnership

About Long Term Care Associates

With roots dating back to 1972, Long Term Care Associates, Inc. has now entered its 5th decade focused exclusively in the LTC insurance marketplace. Headquartered in Bellevue, WA, the company expanded its national footprint in 2003 to become one of the industry's most recognized names.

When LTCA's founders began, the company's mission was to ease the financial and emotional burden that a catastrophic care event could have on families. We're proud that the claim payments received by our policyholders are now measured in the tens of millions of dollars. Leading the country by serving over 5 million members of sponsoring organizations, our commitment and passion for this business remain as strong as ever.

Learn more at www.ltc-associates.com or contact Georgia at 813.294.9899



LONG TERM CARE ASSOCIATES

Long Term Care Associates, Inc.
“Expect More”

Mission Statement

- ✓ Our clients’ interests must always come first.
- ✓ We must provide the highest level of service with integrity.
- ✓ We must communicate with our clients clearly.
- ✓ Our insurers and products must be of superior quality.
- ✓ We must give something back to the communities in which we live.
- ✓ Continuing education is necessary to maintain timeliness of knowledge, regulations and planning techniques.
- ✓ We must not simply work hard: To excel beyond our peers requires us to provide an even higher caliber of service to our clients.

Choose LTCA, and Choose a Company...

- ✓ Entering its **5th decade** of marketing long-term care solutions.
- ✓ Whose policyholders have received in **excess of \$20,000,000** in tax-free benefits.¹
- ✓ Who authored “**The Advisor’s Guide to Long-Term Care Insurance**” (*2nd Ed.*), the reference upon which financial planners depend.
- ✓ Whose “Elite Performers” **rank in the top 1%** of all LTC insurance specialists nationwide.²
- ✓ Invited by **state insurance departments** to share its expertise.³
- ✓ Endorsed by **over 40** Alumni Associations, Fraternal Organizations, and Credit Unions as the **exclusive** LTC insurance conduit to their members.
- ✓ Regarded as one of the industry’s most authoritative, **trusted voices** on the topic of LTC insurance—quoted in or contributing content to **over 60 publications**.
- ✓ Dedicated to restoring America’s social safety net through our corporate sponsorship of the **Center for Long-Term Care Reform**.
- ✓ Whose carriers have each celebrated their **centennial**, from our youngest at age 108 (Mutual of Omaha) to our oldest at age 146 (Genworth).⁴
- ✓ Whose consumer-facing website and blog are each **award-winning**.
- ✓ Named an “**Elite Distribution Partner**” by two of the leading LTC insurance carriers.

¹ Data current through 2015

² American Association for LTC Insurance, 2012

³ Drafting agent training requirements (WA) and revising Partnership Plan design (NY)

⁴ By contrast, Medicare and Medicaid are just 52-years old (2017)